



**AdelaideMarble**  
S P E C I A L I S T S

2<sup>nd</sup> November 2015

Performance Waterjet  
Attention: Lester Selby  
33 Besser Crescent  
Camdale 7320

**Re: Silverline Stonemaster Waterjet System**

Dear Lester,

It is now 2 ½ months since completion of the installation of our Silverline Stonemaster waterjet system at our Adelaide factory and I just wanted to say how pleased we are with our new equipment.

In March 2014, we purchased a Brembana waterjet system which was installed later in the year.

However, due to increased demand for cutting of our porcelain tiles we made the decision to purchase a second waterjet system which was installed by your company in August this year.

The Silverline waterjet installed by Performance has exceeded our expectations.

Specifically:

- The new Silverline waterjet cuts almost twice as fast as the existing waterjet. This is a significant benefit for us due to the fact that the work allocated to the Silverline is easily finished earlier in the day. (We don't need to have staff standing around waiting for the waterjet to finish late in the afternoon.)
- The faster cut from the Silverline also reduces our cost per job which means immediate short and long term cost savings
- We were impressed by the fact that the equipment was delivered on time and the quality of training provided to our staff was excellent
- We have found Performance Waterjet exceptional to work with. The staff are knowledgeable and courteous and always go out of their way to assist
- Knowing that we can obtain virtually any part by the next morning also gives us the peace of mind that we can depend on Performance Waterjet and the equipment we have purchased.

We would not hesitate to recommend Performance Waterjet to any company interested in purchasing a waterjet system.

Feel free to copy this letter to any party wishing to purchase a waterjet system.

Yours Sincerely,

John Miteloudis  
General Manager | Adelaide Marble

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